2015 ANNUAL REPORT
FIGHTING UNEMPLOYMENT IN ARIZONA.

Through the goodwill of others, we empower individuals, strengthen families and build stronger communities. Revenue generated from the sales of donated items helps fight unemployment in Arizona through job preparation services and connections at Goodwill career centers. Additionally, Goodwill’s efforts divert more than 100 million pounds of materials from going directly to Arizona landfills every year.

Thank you for your goodwill.

2015 Achievements

2015 GOALS
PEOPLE SERVED: 80,000
JOB PLACEMENTS: 48,000

2015 RESULTS
PEOPLE SERVED: 86,158
JOB PLACEMENTS: 78,568
PEOPLE PLACED: 42,820

We are able to fight unemployment in Arizona thanks to the generous support of our shoppers, donors and community partners. Please visit GoodwillAZ.org to see a list of the incredible businesses and individuals who make our mission possible.

Goodwill of Central Arizona...

EMPOWERS INDIVIDUALS by preparing and connecting job seekers to local employers.

STRENGTHENS FAMILIES by helping anyone who walks through the door.

BUILDS STRONGER COMMUNITIES by partnering with schools, youth programs and other organizations.

2015 FINANCIAL OVERVIEW

SUPPORT AND REVENUES

Donated goods programs ...........................................131,981,373
Workforce development services ..................................1,182,958
Contributions and grants ...........................................2,656,490
Commercial services contracts .................................4,219,458
Other income .......................................................556,145
TOTAL SUPPORT AND REVENUES ...........................$140,596,424

GOODWILL GAVE BACK TO THE COMMUNITY

PROGRAM SERVICES
Thrift operations ......................................................112,188,665
Workforce development ..........................................7,794,428
Commercial maintenance ......................................4,471,809
SUPPORT SERVICES
Management and general ......................................15,004,008
Fundraising ..........................................................276,466
Operational reserves/ Capital replacement .................860,248
TOTAL GIVEN BACK TO THE COMMUNITY .................$140,596,424

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS
Cash and receivables ..............................................12,930,461
Prepays ...............................................................977,446
Inventory ............................................................6,757,650
Investments ..........................................................10,470,243
Land, buildings and equipment, net .........................39,759,345
Other assets, net ....................................................689,904
TOTAL ASSETS ..................................................$71,935,049

LIABILITIES & NET ASSETS
Accounts payable ..................................................2,912,194
Accrued expenses ..................................................6,321,395
Deferred rent and revenue ..................................18,001,115
Long-term debt ......................................................8,943,068
Other .................................................................475,104
Net Assets ...........................................................35,282,173
TOTAL LIABILITIES & NET ASSETS .........................$71,935,049
GOODWILL’S Circle of Impact

Donate
Items dropped off at our 70+ donation centers are given new life as Goodwill merchandise.

Shop
Every purchase made in our stores helps fight unemployment by supporting our no-cost career centers.

Impact
Empowered individuals build stronger families and strengthen communities leading to more people able to give back themselves.

Empower
Our mission services empower people to develop new skills, increase their earnings, and reach their fullest potential.
GOODWILL
in our community

More than 2 million donation incidents, including 343 donation drives to benefit local schools, nonprofits and other efforts, diverted more than 10 million pounds of materials from going directly to Arizona landfills.

Goodwill career centers and community outreach efforts served more than 86,000 job seekers and helped place more than 42,000 Arizonans in jobs.

Goodwill Commercial Maintenance provided landscape, janitorial, handyman and property maintenance services to 20.4 million square feet of commercial properties.

69 retail locations earned $132 million in revenue. Total annual revenue: $140 million.

More than 3,000 Goodwill employees across administration, retail, commercial maintenance, and workforce development made our efforts to fight unemployment in Arizona possible.