



## WE ARE SO MUCH More than a store

We're a non-profit dedicated to ending poverty through the power of work. That's our vision at Goodwill of Central and Northern Arizona and Goodwill Industries of Monocacy Valley, and we couldn't do it without your support.

We believe everyone deserves an opportunity to achieve their potential. That's why we fight to remove barriers to employment. Our commitment is to help under-served populations so that they can better provide for their families. We do this by unlocking access to resources that can maximize an individual's lifetime earnings. We equip individuals with no-cost educations and trainings that get them from a minimum wage to a family-sustainable wage in less than 60 days. By building partnerships, we are helping our communities optimize the economic impact of their workforce to close an \$8 billion income gap.

Thanks to your donations, we are building pathways out of poverty.

# **2021 FINANCIAL OVERVIEW**

## **SUPPORT & REVENUES**

DONATED GOODS PROGRAMS	243,379,054
MISSION SERVICES	455,463
CONTRIBUTIONS AND GRANTS	2,470,727
OTHER INCOME	1,341,926
TOTAL SUPPORT AND REVENUE	\$247,647,170

# GOODWILL GAVE BACK TO THE COMMUNITY

PROGRAM SERVICES	
THRIFT OPERATIONS	196,708,042
MISSION SERVICES	5,770,237
BROKERAGE OPERATIONS	467,427
SUPPORT SERVICES	
MANAGEMENT AND GENERAL	26,812,361
FUNDRAISING	1,144,828
TOTAL GIVEN BACK TO THE COMMUNITY	\$230,902,895

# **2021 FINANCIAL OVERVIEW**

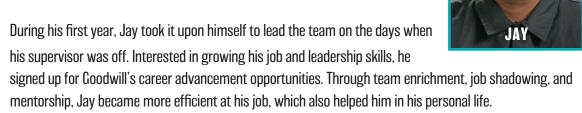
# CONSOLIDATED STATEMENT of FINANCIAL POSITION

ASSETS	
CASH AND RECEIVABLES	19,979,053
PREPAIDS	5,872,100
INVENTORY	13,021,485
INVESTMENTS	43,548,547
LAND, BUILDINGS AND EQUIPMENT, NET	31,259,048
OTHER ASSETS, NET	4,346,819
TOTAL ASSETS	\$118,027,052

LIABILITIES & NET ASSETS	
ACCOUNTS PAYABLE	8,689,110
ACCRUED EXPENSES	9,608,313
DEFERRED RENT AND REVENUE	25,371,394
FINANCING AND CAPITAL LEASE OBLIGATIONS	18,631,019
OTHER LIABILITIES	5,305,788
TOTAL LIABILITIES	\$67,605,624
NET ASSETS	50,421,428
TOTAL LIABILITIES AND NET ASSETS	\$118,027,052

# YOUR GOODWILL IS \*\*\* FEMPOWERING INDIVIDUALS

In 2019, Jay became homeless with \$0 to his name. He was looking to turn his life around and came across a Goodwill Career Center. The Career Coaches helped him update his resume and offered him a job as a forklift driver.



Everything was working out well and he was promoted to third shift lead in 2020. Although he had a rocky start adjusting to the times and schedules, he worked through it with the outstanding help of his two supervisors and manager. "I could never thank them enough for their leadership skills and mentorship. They helped turn me into a better leader and prepared me for the next level of my career," Jay said.

In the fall of 2021, Jay was promoted to supervisor of warehouse operations. This put him in a position to take on the challenges that come with being a supervisor and leader. "I'm thankful for the support of my manager the leadership team because I learned so much. They helped me navigate how to be the best supervisor possible, and for that, I will always be grateful," said Jay.

# **GOODWILL IN OUR COMMUNITY**

**Arizona** 



ARIZONANS PLACED IN EMPLOYMENT 1,960



TRAINING COURSES TAKEN 42,717



POUNDS OF MATERIAL DIVERTED 44,754,368



DIGITAL LITERACY CREDENTIALS EARNED 267

2021 ACHIEVEMENTS **244,473** 

**SERVICES PROVIDED** 



Maryland



MARYLANDERS PLACED IN EMPLOYMENT 265



TRAINING COURSES TAKEN 305



POUNDS OF MATERIAL DIVERTED 4,521,838

2021 ACHIEVEMENTS **1,170** 

**SERVICES PROVIDED** 



## **GIVING SOCIETY**

#### **UPHOLDER**

#### \$10,000+ A YEAR FOR 5 YRS

Commit Agency Tower Compactor Rentals Charles Luther Tim O'Neal

#### **CHAMPION**

#### \$5.000 - \$9.999A YEAR FOR 5 YRS

D.C. Fenn Construction RWC Idealease LLC Ian Rodgers Scott Wood

#### **BENEFACTOR**

#### \$1,000 - \$4,999 A YEAR FOR 5 YRS Angela Conzalez

Jackie Halleen
Phillip Halleen
Chris Hogan
Jenny Holsman Tetreault
Camryn Holt
Victoria Jones
Tim LaSota
Lloyd Levidow
Lesley Malmstrom
Caroline McGroder
Sentari Minor
Jason Morris
David and Amanda Nash
Courtney Nelson

Dr. Edward and Janet Oxford
Niresh Pande
Carol Perry
Andrew Phelps
Jere W. and Christine Planck
Spencer Ray
Kim Ryder
Erik Sacks
Ray Schey
Lane Schonour & Family
In Memory of James McGovern
Bill and Karen Serva
Julie Stiak
Katrina Thurman
Stan Yamamoto



Ashton Tiffany
Bryant Barber
Susan Barnes
Brenda Blunt
Cindy Bostinelos
Jeff Bucher
Tiffany Bucher
Chuck & Debby Carlise
Alyssa Covington
Mark Davis
Meg DelBrocco
Julie Dunnigan and Family
William M Fischbach

**Beth Forsberg** 

Tom and Margie Freeze

Jeff and Lisa Geyser

## **GOODWILL OF CENTRAL AND NORTHERN ARIZONA**

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## **GOODWILL INDUSTRIES OF MONOCACY VALLEY**

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